

# Proposed ELR Model for E-Learning Readiness Evaluation Based on McKensey 7S Framework

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**Abstract:** One of the utilization of ICT in education including higher education is known as electronic learning (e-learning). E-learning can be interpreted as the delivery of learning content or learning experiences electronically based multimedia computer. Utilization of e-learning well can improve learning outcomes optimally. Lots of advantages e-learning utilization but the failure in the implementation of e-learning is still common despite being supported with large funds and preparation. One of the causes of e-learning failure is the lack of readiness level information in e-learning implementation. ELR model can be used to measure the level of organizational readiness and know which factors of readiness are still weak so that require improvement or improvement. This study aims to propose ELR models from several best practice ELR models over the last 10 years. The research method used is by synthesis and mapping the readiness factors into the McKensey 7s framework so as to produce an intact model consisting of dimensions and factors. The result of the research shows that there are 17 ELR factors which are psychological, sociological, environmental, human resource, financial, knowledge & skill, infrastructure, content, management, leadership, culture, policy, teacher experience, training, organization structure, technical support and laws & regulation. The overall factors are mapped with the McKensey 7S framework into 7 dimensions: strategy, structure, systems, style/culture, staff, skills and shared values.

**Keywords:** E-Learning, Readiness, ELR, Model, Evaluation, McKensey.

## 1. Introduction

One of the utilization of ICT in education including higher education is known as electronic learning (e-learning). Definitively, e-learning can be interpreted as the delivery of learning content or learning experience electronically based on multimedia computer (Waryanto, 2014). Utilization of e-learning well can improve learning outcomes optimally. Lots of advantages of e-learning utilization include: (1) Shorten the learning time and make the study cost more economical (2) Facilitate the interaction between learners with materials, (3) Mutual information and can access learning materials at any time and repeatedly so that learners can further improve the mastery of the material, (4) The process of knowledge development does not only occur in the classroom, but with the help of computer and network equipment, learners can be actively involved in the teaching and learning process. Teaching

standardization, e-learning lessons always have the same quality whenever accessed and independent of the mood of the teacher and (6) the effectiveness of teaching, the delivery of e-learning lessons can be case-based, using game form along with technology modern animation (Rohmah, 2016), (Sensuse, D I., Napitupulu, 2017) Although the potential of e-learning is very large, it turns out that the implementation of e-learning requires a lot of cost and proper planning, failure in the implementation of e-learning is still common despite being supported with large funds and preparation (Sun, P.C., 2008). Some things that can lead to the failure of the implementation of e-learning system that is (Waryanto, 2014), (Rachman T., Napitupulu D., 2017):

- The quality of human resources (HR) is lacking, lack of human resources training and no technicians
- Lack of reference to e-learning implementation and not knowing readiness level information
- Inadequate infrastructure and limited internet network
- Organizational culture and leadership factors are less supportive

Implementation of e-learning requires the readiness of both infrastructure and agency culture. This readiness is known as E-learning Readiness (ELR). According to Borotis & Poulymenakou (Priyanto, 2008), ELR is an organization's mental and physical readiness for an e-learning experience or action (Borotis, S., Poulymenakou, A., 2004). ELR also influences the success of educational programs that use information and communication technology in the academic process (Kaur, K., Abas, 2004). Measurement of the degree of readiness is based on the components of the ELR. The ELR model is designed to simplify the process of obtaining the basic information necessary to measure e-learning readiness. The ELR model in the analysis phase is used to compile the requirement document that becomes the base line for the design, development and implementation phase. While at the evaluation stage, the ELR model is used to measure success and determine recycling decision for improvement process in the next period. ELR model is not only to measure the degree of readiness of institutions to implement e-learning, but more important is to reveal which factors or areas are still weak so it needs improvement and which areas are considered successful or strong in supporting e-learning implementation. By knowing the level of readiness and which areas should be developed, it is expected that the agency can determine the policy or strategy that will be done in order to implement e-learning success and useful. In this research, ELR model was proposed by integrating some existing best practice ELR models. It is expected that this ELR model can be used as an analytical tool or evaluation of readiness toward e-learning system implementation so that it could improve the success rate in the future (Ralmugiz, 2015); (Saekow, A., Samson, 2011); (Rachman T., Napitupulu D., 2017).

As mentioned before, evaluation or measurement of e-learning readiness is needed to know which factors are already strong or weak and require continuous improvement. Some studies that have been done before can be described as follows:

- (Waryanto, 2014) examines the readiness of e-learning in high schools in Yogyakarta City, the readiness level score of the eight categories of e-learning Readiness (ELR) Chapnick Model, obtained the total score of E- learning Readiness for State Senior High Schools in Kota Yogyakarta that is equal to 103,76. Thus it can be said that SMA Negeri in Yogyakarta City is quite ready for the implementation of e-learning in the learning process. The category that has a high degree of readiness is the category of Sociological readiness. This relates to factors that consider the interpersonal aspects of the environment in which the process will be implemented. Category that has enough level of readiness is

- Psychological readiness, Financial Readiness, Equipment readiness, and Content readiness.
- (Achieng, H., 2013) examines the ELR Assessment Model in Higher Education Institutions: A Case Study of the University of Nairobi. This study aims to determine the best ELR model for evaluating e-learning at the University of Nairobi, and after that also determines the degree of readiness of e-learning at the University of Nairobi using the Aydin & Tasci e-learning readiness index. After the research, the four components proposed to be ELR model components are: demographic factors, technological readiness, content readiness and culture readiness, only two components affect the ELR: technological readiness and culture readiness.
  - (Landipayana, 2013) examines the Evaluation of E-learning Using Value Model (Case Study E-learning Department of Information Systems Institute of Technology Sepuluh Nopember). This research uses 3-Layer Value Model for e-learning that is: efficiency layer, effectiveness layer, and impact layer of future behavior of each user. From the results of data collection and then the data is analyzed, it is known the priority of improvement that must be done is on the learning community that is communication, team learning and exchange ideas.

Meanwhile, some researchers have developed an ELR (e-learning readiness) model that is widely used to measure the level of readiness of e-learning implementation as the basis of e-learning development strategy because e-learning readiness model is a very effective instrument to evaluate organizational strategy in development e-learning. The ELR model is considered appropriate for escorting e-learning travel from analysis to evaluation (Rosenberg, M.J., 2006). This is important even (Chapnick, S., 2000) and (Aydin C H., Tasci, 2005) warned organizations should be cautious in the e-learning adoption process. They affirm that e-learning adoption without careful planning and strategy is likely to end in cost overruns, unattractive learning products, and failures. The ELR model proposed by (Chapnick, S., 2000) has been widely used, even adopted by the Ministry of Education (MOE) Singapore in the planning of e-learning development at schools in Singapore (Swatman, T., So, 2005). (Chapnick, S., 2000) grouped the readiness of e-learning implementation into eight preparedness categories:

- Psychological readiness: This factor considers the individual's perspective on the influence of e-learning initiatives. This is the most important factor for the sabotage of the implementation process.
- Sociological readiness: This factor considers the interpersonal aspects of the environment in which the program will be implemented.
- Environmental readiness: This factor considers the operation of large forces to stakeholders, both within and outside the organization.
- Human resource readiness: This factor considers the availability and design of a human resources support system.
- Financial readiness: This factor considers the size of the budget and the allocation process.
- Technological skill readiness: This factor considers the technical competencies that can be observed and measured.
- Equipment readiness: This factor considers the ownership of the appropriate equipment.
- Content readiness: This factor considers the learning content and learning objectives.

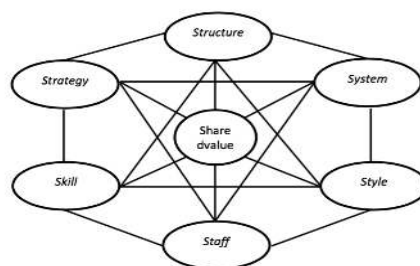
The other researchers who developed the ELR model that can be identified successively as Kirkpatrick proposed ELR model consists of 4 (four) levels of reaction, knowledge, behavior and result. These four levels further illustrate the evaluation of the results obtained by an institution after implementing e-learning. There are a number of assessments that can be used as information for each characteristic (Prayudi, 2009), (Swatman, T., So, 2005)

developed ELR model based on six assessment components: Student's Preparedness, Teacher's Preparedness, IT infrastructure, Management Support, School Culture and Preface to meet face-to-face. (Akaslah, D., Effie, L., 2011) also proposed ELR model based on three components: Technology, People, Content and Institution. (Saekow, A., Samson, 2011), developed ELR model for higher education in Thailand which consisted of five dimensions of measurement namely Policy, Technology, Financial, Human Resources and Infrastructure. (Kaur, K., Abas, 2004) proposed ELR model for Malaysia which had several components of assessment that are Learner, Management, Personnel, Content, Technical, Environment, Culture and Financial

## 2. Research Methodology

Based on literature studies conducted on the ELR model, in this section a total of 8 studies were selected from various literatures related to the theme of research over the past 10 years. The entire study was drawn from Scopus' international database of reputable publishers IEEE, Wiley, Elsevier, Inderscience, etc. Several studies synthesized to produce generic ELR models are widely used ELR models. All ELR Hussein (2010) has 7 factors, ELR Hussein model (2011) consists of 8 factors, ELR (Saekow, A., Samson, 2011) model has 7 factors, the ELR (Darab, B., Montazer, 2011) model also has 7 factors of readiness, ELR (Wattakiecharoen, J., Nilsook, 2013) model has 5 factors and ELR model (Akaslah, D., Effie, L., 2011) has proposed 4 factors of readiness. Some of the ELR models mentioned above will be integrated with the (Chapnick, S., 2000) model as the model base in this study.

The ELR model containing the readiness factors from the synthesis results will be mapped into the McKinsey 7S framework with the aim of categorizing ELR factors into the assessment dimension so that it can be used to measure the ELR. The McKinsey 7S Framework was developed in the early 1980s by Tom Peters and Robert Waterman, two consultants working for the McKinsey & Company consulting firm and has been used to analyze more than 70 organizations worldwide (Alshafer, A. A., 2013), (Ralmugiz, 2015). The premise of a model that has seven internal organizational aspects is related to each other for the sake of success in organizational sustainability. The basic idea of this model is the seven aspects or internal elements of the organization. The McKinsey 7S Framework can be presented in Figure 1 as follows:



**Figure 1:** Framework of McKensey 7S (Alshafer, 2013).

Based on Figure 1 above we can see the comprehensive McKinsey 7S framework consists of seven elements: strategy, structure, style, system, staff, skill, and shared value (Hanafizadeh et.al 2011). The 7 (seven) elements are categorized as "hard" and "soft" elements. The "hard" element is easy to define as strategy, structure and system, while the



1.	Psychological	√	√	√	√	-	-	√	-
2.	Sociological	√	√	√	-	-	-	-	-
3.	Environmental	√	√	-	-	-	-	-	-
4.	Human Resource	√	√	√	√	√	√	√	√
5.	Financial	√	√	-	-	√	-	-	-
6.	Knowledge & Skill	√	√	√	√	√	√	√	-
7.	ICT Infrastructure	√	√	-	√	√	√	√	√
8.	Content	√	-	-	-	-	√	√	√
9.	Management	-	-	-	-	√	√	-	√
10.	Leadership	-	-	-	-	√	√	-	-
11.	Culture	-	-	-	√	-	-	-	-
12.	Policy	-	-	-	-	√	-	-	-
13.	Teacher Experience	-	√	√	√	-	-	-	-
14.	Training	-	√	√	√	-	-	-	-
15.	Organization Structure	-	√	-	-	-	-	-	-
16.	Technical Support	-	-	√	√	-	-	-	-
17.	Laws & Regulation	-	-	-	-	-	√	-	-

**Table 2.** Readiness Factors Based on Frequency.

No	ELR Factors	Frequency
1.	Human Resource	8
2.	ICT Infrastructure	7
3.	Knowledge & Skill	7
4.	Psychological	5
5.	Content	4
6.	Management	3
7.	Sociological	3
8.	Financial	3
9.	Training	3
10.	Teacher Experience	3
11.	Leadership	2
12.	Technical Support	2
13.	Environmental	2
14.	Organization Structure	1
15.	Culture	1
16.	Laws & Regulation	1
17.	Policy	1

**Table 3.** Mapping of ELR Factors towards the McKensey 7S Framework

No	McKensey 7S Dimension	ELR Factors
1.	Strategy	Policy; Financial; Laws & Regulation
2.	Structure	Organization Structure
3.	Systems	ICT Infrastructure; Technical Support; Content
4.	Style/Culture	Culture; Leadership; Management

5.	Staff	Human Resource; Training
6.	Skills	Knowledge & Skill; Teacher Experience
7.	Shared Values	Psychological; Sociological; Environment

Based on Table 3 above it can be seen that the overall factor of readiness of e-learning can be mapped into the McKensey 7S framework consisting of: Strategy related to Actions of a company plans in response to changes in its external environment; Structure related Bases of specialization and co-ordination influenced primarily by strategy, size, and diversity of organization; Systems related to formal and informal procedures that support the strategy and structure; Style/Culture consisting of two components as below: Organizational culture: the dominant values, beliefs, and norms which develops over time and relative features of organizational life. Management style: more a matter of what managers do than what they say; how do company managers spend their time; what are they focusing on; Staff is the people / human resource management-processes used to develop managers, socialization processes, and ways of introducing the young recruits to the company; Skills related to the distinctive competences- what the organization does best; and Shared values related to Guiding concepts, fundamental ideas around which a business is built- must be simple, have great meaning inside the organization even though outsiders may not see or understand them (Alshaher. A A., 2013).

#### 4. Conclusion

ELR model is useful not only to measure the level of readiness of the organization in implementing e-learning, but also to know the factors of readiness of what have been strong and still weak so that require corrective action or improvement. ELR model is not only used once but continuously to maintain sustainability of e-learning system. This research has succeeded to formulate ELR model which contains various factors related to readiness of e-learning implementation. These factors have been mapped into several dimensions based on the McKensey 7S model to obtain 7 (seven) dimensions: strategy, structure, systems, style/culture, staff, skills and shared values.

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